



**JULY/AUG/SEPT 2004**

# **The New Hampshire Commodity Newsletter**



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## **FROM THE DESK OF DEB MILLER**



**Welcome back and I hope you all enjoyed your summer vacations!**

**Now is the time to pack away the beach blankets, canoes, camping gear, tanning oil, and sunglasses to get back to paper, pens, PC's, schedules, and budgets!!**

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**Please take some time to review the enclosed Anticipated Schedule of Commodity Products that have been ordered for your menu planning in the upcoming 2004/2005 school year. Please also remember that the items are “ANTICIPATED” and sometimes USDA does have to delay or cancel some of their expected purchases (as we experienced last year). We will be updating the Anticipated Schedule with any changes on our website as soon as we are notified. We hope this year, that the new USDA ordering system has worked out all the kinks and delays will become thing of the past.**

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**We have a few “NEW” commodities on order for this year:**

**Commodity #A698 BEEF CRUMBLES (FRZ) for your December deliveries.**

**Commodity #A628 BEEF PATTY w/SPP (FRZ-FULLY COOKED) for your January deliveries.**

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**In light of budgetary constraints and in an effort to follow a fiscally responsible business model here at Surplus Distribution for the upcoming year the following bulletin needs to be communicated to your accounts payable departments:**

### **BULLETIN**

#### **NEW ACCOUNTS RECEIVABLE POLICY FOR INVOICE PAYMENTS:**

**Beginning July 1, 2004 all invoices for USDA Commodity Foods will be due upon receipt and if payment has not been received by our office within thirty days of delivery, your next subsequent deliveries could be put on hold.**

# AMY'S PROCESSING PAGE

## **REBATE INFORMATION**

It has been brought to our attention that there are some Food Service Directors who still aren't aware of the Rebate Programs, using Bonus Non Fat Dry Milk, offered and how they work. Below are the Processors that offer the rebate program and how their programs work:

**General Mills** – offering a variety of yogurts. To receive the rebate, just order the yogurt on the Refund Application Form (included on the next page) from your regular distributors then submit the form to General Mills by mail, fax or complete the online form.

**East Side Entrees** – offering pastas, cheese and low fat milk products. The rebate is already deducted from the case price so all you have to do is order the products from your participating distributors. If you have questions about who offers these products contact Marie-Helene Calvin at (516) 682-5494 ext. 205 or email [mhcalvin@eastsideentrees.com](mailto:mhcalvin@eastsideentrees.com).

## **POTENTIAL NEW PROCESSORS**

Below are Processors who would like to do business with you this year. I have included what they will process and who to contact. If you would be interested in the products listed, please contact the processor directly for more information.

**Lucille Farms** – offering a variety of cheeses using NFD Milk to keep costs low.

**High Liner Foods Inc** – offering a variety of cheese products including Lasagna, Cheese Sticks and Potato Crunchers

For more information on either processor contact:

Paul Schaeffer, Pilgrims of New England Inc  
27 Elm St,  
Hopkinton MA 01748  
Phone: (774) 759-9008 Fax: (774) 759-9018



GENERAL MILLS  
BAKERIES & FOODSERVICE

General Mills Commodity Program  
Refund Application Form  
School Year 2004-2005

STATE OF: \_\_\_\_\_

(REQUIRED)

Recipient Agency Number:	
School Name:	
School District Name:	
Co-op Name (if applicable):	
Address:	
City/State/Zip:	
Distributor Name:	
Purchase Date (MM/YYYY):	

I certify that documentation is on file to substantiate the receipt of these end products and that the cash refund will be deposited for food service use only. No other commodity refund application has been submitted for these products.

Print Name:	Title:	Telephone Number:
Signature:	Date:	E-mail Address:

End Product Name	Product Code	NFDM Lbs/Case	\$ Refund Per (A)	Cases Received (B)	\$ Refund (A) X (B)
YOPLAIT ORIGINAL: Raspberry/Peach 32/4 oz.	206	0.69	\$0.55		
YOPLAIT ORIGINAL: Straw/Strawberry Banana 32/4 oz.	208	0.69	\$0.55		
TRIX: Watermelon Burst 32/4 oz.	207	0.71	\$0.57		
TRIX: Strawberry Banana Bash 32/4 oz.	214	0.71	\$0.57		
TRIX: Raspberry Rainbow 32/4 oz.	215	0.71	\$0.57		
YOPLAIT ORIGINAL: Strawberry 12/6 oz.	300	0.36	\$0.29		
YOPLAIT ORIGINAL: Blueberry 12/6 oz.	302	0.36	\$0.29		
YOPLAIT ORIGINAL: Peach 12/6 oz.	307	0.36	\$0.29		
YOPLAIT ORIGINAL: Mixed Berry 12/6 oz.	310	0.36	\$0.29		
YOPLAIT ORIGINAL VARIETY PACK: Straw/Ban/Rasp 12/6oz.	383	0.36	\$0.29		
YOPLAIT LIGHT: Strawberry 12/6 oz	650	0.30	\$0.24		
COLOMBO CLASSIC LOWFAT: Banana Strawberry 12/8 oz.	903	0.46	\$0.37		
COLOMBO FRUIT ON BOTTOM LOWFAT: Blueberry 12/8 oz.	910	0.46	\$0.37		
COLOMBO FRUIT ON BOTTOM LOWFAT: Strawberry 12/8 oz.	945	0.46	\$0.37		
COLOMBO CLASSIC LOWFAT VARIETY PACK – Straw/Van/Blue/Rasp 12/8 oz.	995	0.46	\$0.37		
COLOMBO LIGHT: Strawberry/ Banana 12/8 oz.	66	0.48	\$0.39		
COLOMBO LIGHT: Peach 12/8 oz.	81	0.48	\$0.39		
COLOMBO LIGHT: Mixed Berry 12/8 oz.	82	0.48	\$0.39		
GO-GURT VARIETY PACK: Strawberry/Blueberry 96/2.25 oz.	10283	1.43	\$1.15		
NOURICHE: Strawberry 12/11 oz.	800	0.75	\$0.60		
NOURICHE: Peach 12/11 oz.	801	0.75	\$0.60		
Yoplait Whips - Strawberry 12/4 oz	109	0.31	\$0.25		
Yoplait Whips - Peach 12/4 oz	126	0.31	\$0.25		
Yoplait Whips - Raspberry 12/4oz	127	0.31	\$0.25		
				<b>**Total:</b>	

**\*\*Please hold until your refund equals \$25.00 or more before submitting**

**New Products**

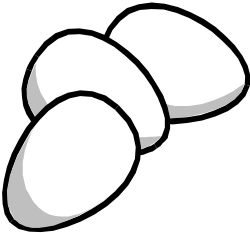

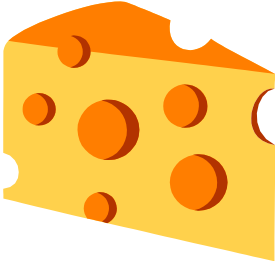
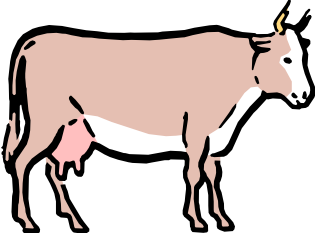
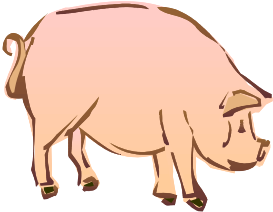
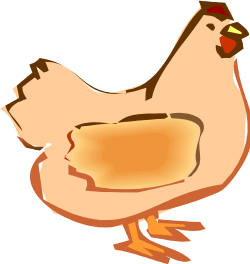
Eligible products vary by state. Please refer to your state's End Product Data Schedule for approved commodity Cup Yogurt.

Send completed forms to:

General Mills Bakeries & Foodservice Commodity Program  
Attention: Bid & Commodity Department  
One General Mills Boulevard - MS W05C  
Golden Valley MN 55426

Phone : 1-800-426-2714 ~ Fax: 1-800-586-2534 ~ Online refund form: [www.generalmillsfoodservice.com](http://www.generalmillsfoodservice.com)

# USDA COMMODITIES THAT WILL BE PROCESSED FOR SCHOOL YEAR 2004-2005

	<p style="text-align: center;"><b>EGGS</b></p> <p><u><b>Sunny Fresh</b></u> Grilled Egg Patties <i>240/1.25oz servings</i> \$16.25</p> <p><u><b>Michael Foods</b></u> French Toast Sticks <i>100/2.6oz servings</i> \$29.22</p>		<p style="text-align: center;"><b>NONFAT DRY MILK</b></p> <p><u><b>General Mills</b></u> Yogurt</p> <p><u><b>East Side Entrees</b></u> Lasagna/Stuffed Shells</p>
	<p style="text-align: center;"><b>CHEESE</b></p> <p><u><b>Sal's Pizza</b></u> French Bread Pizza <i>100/5oz servings</i> \$42.75</p> <p><u><b>Rich Seapak</b></u> Breaded Mozzarella Cheese Sticks <i>80/2.4oz servings</i> \$11.55</p>		<p style="text-align: center;"><b>BEEF</b></p> <p><u><b>Landis Meat</b></u> Meatballs <i>640/.5oz servings</i> \$20.35</p> <p>Sandwich Steaks <i>107/3oz servings</i> \$17.15</p>
	<p style="text-align: center;"><b>PORK</b></p> <p><u><b>Pierre Foods</b></u> Sausage Patties <i>250/1.2oz servings</i> \$21.13</p>		<p style="text-align: center;"><b>CHICKEN</b></p> <p><u><b>Pilgrims Pride</b></u> Chicken Nuggets <i>137/3.5oz servings</i> \$29.14</p>

# ANTICIPATED SCHEDULE SCHOOL YEAR 2004-2005

DEL'Y DATES	RUN #	DESCRIPTION	CODE	REQ DT	QTY	STORAGE	TYPE
<b>8/16-9/8</b>	1	CHEDDAR SHRED - W	B032	6/30	1242	FRZ	CHEESE
	1	MOZZ LMPS SD 30	B037	6/30	1344	FRZ	CHEESE
	1	CHEESE SLICED	B059	6/30	1320	FRZ	CHEESE
	1	BEEF PATTIES	A626	8/15	922	FRZ	MEAT
	1	PEACHES CLING SLICED	A408	8/15	885	DRY	FRUIT
	1	SPAGHETTI SAUCE	A243	8/15	923	DRY	VEGI
	1	DICED CHIX	A517	8/15	970	FRZ	MEAT
	1	DOD-GRANNY SMITH APPLES	A007		701	CLR	FRESH
	1	DOD-RED BLISS POTATOES	A010		701	CLR	FRESH
<b>9/9-10/1</b>	2	WHOLE EGGS FRZ	A568	8/31	1294	FRZ	MEAT
<b>DELAYED</b>	2	TURKEY BREAST DELI	A549	8/31	970	FRZ	MEAT
	2	FRUIT MIX	A470	8/31	885	DRY	FRUIT
	2	OVEN POTATOES	A210	8/31	1280	FRZ	VEGI
	2	CARROTS 6/10	A100	8/31	885	DRY	VEGI
	2	HAM FRZ WATERADDED	A693	8/31	970	FRZ	MEAT
	2	<b>(P) FRENCH TOAST STICKS</b>	<b>P120</b>	<b>8/30</b>	<b>836</b>	<b>FRZ</b>	<b>PROC</b>
	2	<b>(P) MOZZ CHEESE STICKS</b>	<b>P101</b>	<b>8/30</b>	<b>1752</b>	<b>FRZ</b>	<b>PROC</b>
	2	<b>(P) SAUSAGE PATTIES</b>	<b>P117</b>	<b>8/30</b>	<b>1835</b>	<b>FRZ</b>	<b>PROC</b>
	2	DOD-SNACK PACK GRAPES	A002		701	CLR	FRESH
	2	DOD-SALAD COMBO	A005		701	CLR	FRESH
<b>10/4-10/27</b>	3	CHEESE SLICED	B065	9/30	1280	CLR	CHEESE
	3	BEEF 40	A608	9/30	970	FRZ	MEAT
	3	CHIX BREADED	A516	9/30	1261	FRZ	MEAT
	3	TOMATO SAUCE	A239	9/30	885	DRY	VEGI
	3	PEAS	A140	9/30	885	DRY	VEGI
	3	APRICOTS	A360	9/30	885	DRY	FRUIT
	3	SALMON PINK-PCH <b>BONUS</b>	A804	9/30	1765	DRY	MEAT
	2	CORN LIQ 6/10	A110	9/30	885	DRY	VEGI
	3	<b>(P) FRENCH BREAD PIZZA</b>	<b>P100</b>	<b>9/27</b>	<b>1075</b>	<b>FRZ</b>	<b>PROC</b>
	3	DOD-BABY PEELED CARROTS	A009		701	CLR	FRESH
	3	DOD-PINEAPPLE CHUNKS	A020		701	CLR	FRESH
<b>10/28-11/19</b>	4	MOZZ LMPS SD 30	B037	10/15	1304	FRZ	CHEESE
	4	TURKEY ROASTS	A537	10/15	970	FRZ	MEAT
	4	SWEET POTATOES	A220	10/15	885	DRY	VEGI
	4	PEARS SLICED	A433	10/15	885	DRY	FRUIT
	4	CHIX CUT UP	A515	10/15	970	FRZ	MEAT
	4	POTATO ROUNDS	A204	10/15	1281	FRZ	VEGI
	4	TURKEY WHOLE	A529	10/15	921	FRZ	MEAT
	4	RAISINS 144 <b>BONUS</b>	A501	10/15	1282	DRY	FRUIT
	4	<b>(P) MOZZ CHEESE STICKS</b>	<b>P101</b>	<b>10/4</b>	<b>1752</b>	<b>FRZ</b>	<b>PROC</b>
	4	<b>(P) BEEF MEATBALLS</b>	<b>P107</b>	<b>10/18</b>	<b>1429</b>	<b>FRZ</b>	<b>PROC</b>
	4	DOD-SALAD COMBO	A005		701	CLR	FRESH
	4	DOD-BRAEBURN APPLES	A007		701	CLR	FRESH
<b>11/22-12/16</b>	5	CHEDDAR SHRED-W	B032	11/15	1242	CLR	CHEESE
	5	PORK ROAST	A672	11/15	970	FRZ	MEAT
	5	PEACHES DICED	A409	11/15	885	DRY	FRUIT
	5	GREEN BEANS	A061	11/15	885	DRY	VEGI
	5	TURKEY BREAST DELI	A549	11/15	970	FRZ	MEAT
	5	PINEAPPLE TIDBITS	A443	11/15	885	DRY	FRUIT

	5	<b>(P) FRENCH BREAD PIZZA</b>	<b>P100</b>	<b>11/22</b>	<b>1075</b>	<b>FRZ</b>	<b>PROC</b>
	5	<b>(P) FRENCH TOAST STICKS</b>	<b>P120</b>	<b>11/15</b>	<b>836</b>	<b>FRZ</b>	<b>PROC</b>
	5	<b>(P) SANDWICH STEAKS</b>	<b>P124</b>	<b>11/15</b>	<b>986</b>	<b>FRZ</b>	<b>PROC</b>
	5	DOD-FRUIT SALAD	A004		701	CLR	FRESH
	5	DOD-RED BLISS POTATOES	A003		701	CLR	FRESH
<b>12/17-1/21</b>	6	CHEESE SLICED	B065	12/31	1280	CLR	CHEESE
	6	SPAGHETTI SAUCE	A243	12/31	923	DRY	VEGI
	6	BREADED CHIX	A516	12/31	1261	FRZ	MEAT
	6	BEEF CRUMBLES	A698	12/31	969	FRZ	MEAT
	6	APPLESAUCE	A350	12/31	885	DRY	FRUIT
	6	CHIX CANNED	A507	11/30	970	DRY	MEAT
	6	CORN LQD 6/10	A110	11/15	885	DRY	VEGI
	6	<b>(P) EGG PATTIES</b>	<b>P110</b>	<b>12/6</b>	<b>1480</b>	<b>FRZ</b>	<b>PROC</b>
	6	<b>(P) SAUSAGE PATTIES</b>	<b>P117</b>	<b>12/6</b>			
	6	GREEN BEANS 10	A061	12/15	885	DRY	VEGI
	6	DOD-ANJOU PEARS	A008		701	CLR	FRESH
	6	DOD-BABY PEELED CARROTS	A009		701	CLR	FRESH
<b>1/24-2/16</b>	1	CHIX FAJITA	A563	1/15	1261	FRZ	MEAT
	7	SALSA	A237	1/15	885	DRY	VEGI
	7	REFRIED BEANS	A085	1/15	838	DRY	MEAT
	7	BEEF PATTY W/SPP	A628	1/15	919	FRZ	MEAT
	7	PINEAPPLE TIDBITS	A443	1/15	885	DRY	FRUIT
	7	CORN LIQ	A110	1/15	885	DRY	VEGI
	7	POTATO WEDGES	A174	1/15	1281	FRZ	VEGI
	7	PEAS 6/10	A140	11/15	885	DRY	VEGI
	7	<b>(P) CHIX NUGGETS</b>	<b>P109</b>	<b>12/27</b>	<b>804</b>	<b>FRZ</b>	<b>PROC</b>
	7	<b>(P) FRENCH TOAST STICKS</b>	<b>P100</b>	<b>1/17</b>	<b>836</b>	<b>FRZ</b>	<b>PROC</b>
	7	DOD-BABY PEELED CARROTS	A009		751	CLR	FRESH
	7	DOD-PINEAPPLE CHUNKS	A020		751	CLR	FRESH
<b>2/17-3/18</b>	8	GREEN BEANS	A061	2/15	885	DRY	VEGI
	8	HAM FRZ WATERADD	A693	2/15	970	FRZ	MEAT
	8	POTATO ROUNDS	A204	2/15	1281	FRZ	VEGI
	8	TOMATO SAUCE	A239	2/15	885	DRY	VEGI
	8	PEARS SLICED	A433	2/15	885	DRY	FRUIT
	8	VEGI BEANS	A091	1/31	838	DRY	MEAT
	8	APPLE SLICES	A345	2/15	875	DRY	FRUIT
	8	ORANGE JUICE <b>BONUS</b>					
		<b>(P) FRENCH BREAD PIZZA</b>	<b>P100</b>	<b>2/14</b>	<b>1075</b>	<b>FRZ</b>	<b>PROC</b>
	8	<b>(P) MOZZ CHEESE STICKS</b>	<b>P101</b>	<b>2/7</b>	<b>1752</b>	<b>FRZ</b>	<b>PROC</b>
	8	DOD-KIWI	A006		751	CLR	FRESH
	8	DOD-SALAD COMBO	A005		751	CLR	FRESH
<b>3/21-4/12</b>	9	CHEESE SLICED	B065	3/15	1320	CLR	CHEESE
	9	OVEN POTATOES	A210	3/15	1280	FRZ	VEGI
	9	BREADED CHIX	A516	3/15	1261	FRZ	MEAT
	9	CORN LQD 10	A110	3/15	885	DRY	VEGI
	9	PEARS DICED	A434	3/15	885	DRY	FRUIT
	9	TOMATOES DICED	A241	3/15	885	DRY	VEGI
	9	PEAS 6/10	A140	2/15	885	DRY	VEGI
	9	BEEF 40	A608	3/15	970	FRZ	MEAT
	9	<b>(P) FRENCH TOAST STICKS</b>	<b>P120</b>	<b>3/14</b>	<b>836</b>	<b>FRZ</b>	<b>PROC</b>
	9	DOD-BABY PEELED CARROTS	A009		751	CLR	FRESH
	9	DOD-ORANGES	A012		751	CLR	FRESH



<b>4/13-5/12</b>	10	CHEESE SLICED	B065	3/31	1280	CLR	CHEESE
	10	CHIX FAJITA	A563	3/31	1261	FRZ	MEAT
	10	BEEF PATTIES	A626	3/31	912	FRZ	MEAT
	10	APPLESAUCE	A350	3/31	875	DRY	FRUIT
	10	SALSA	A237	3/31	875	DRY	VEGI
	10	PINEAPPLE TIDBITS	A443	3/31	875	DRY	FRUIT
	10	<b>(P) MOZZ CHEESE STICKS</b>	<b>P101</b>	<b>3/21</b>	<b>1752</b>	<b>FRZ</b>	<b>PROC</b>
	10	DOD - SALAD COMBO	A005		701	CLR	FRESH
	10	DOD-RED BLISS POTATOES	A003		701	CLR	FRESH
<b>5/13-6/7</b>	11	FRUIT MIX	A470	4/30	885	DRY	FRUIT
	11	APPLE SLICES	A345	4/30	875	DRY	FRUIT
	11	PEACHES CLING DICED	A409	4/30	885	DRY	FRUIT
	11	PEAR HALVES	A431	4/30	885	DRY	FRUIT
	11	SPAGHETTI SAUCE	A243	4/30	914	DRY	VEGI
	11						

## **EBAY HAS NOTHING ON US!**

**No, we will not be having auctions, but now that we have your attention, let us tell you what we will be having to satisfy your “ON LINE SHOPPING” appetites!**

## **AN EXCESS COMMODITIES AVAILABLE LIST!**

**At the end of each delivery run period we will be posting, on our web site, a list of items that have been offered but refused. The items will be available on a first come first serve basis. Quantities, of course, will always be subject to change as they are drawn down. Once you have placed your orders they will be put on hold for your next delivery period and can not be cancelled without payment of the \$2.75 per case assessment fees.**

## **RECIPIES WANTED!**

**If anyone has a commodity recipe they would like to share, please e-mail, mail or fax it to us: Fax (271-6475) E-mail (nhsurplusfood@nhsa.state.nh.us)**

## 2005 CACFP ANTICIPATED SCHEDULE

				COMM		
	NH #	DATE	DESCRIPTION	COMM CODE	QTY	COMMENTS
<b>DELIVERY #1</b>	4872	08/15	BEEF PATTIES	A626	28	FRZ-MEAT
	4794	08/15	PEACHES CLING SLICED	A408	27	DRY-FRUIT
1ST QTR	4845	08/15	SPAGHETTI SAUCE	A243	29	DRY-VEGI
	4859	08/15	CHIX DICED	A517	30	FRZ-MEAT
DECEMBER	4887	08/31	WHOLE EGGS FRZ	A568	40	FRZ-MEAT
2004	4864	08/31	TURKEY BREAST DELI	A549	30	FRZ-MEAT
	4830	09/30	CORN LIQ	A110	27	DRY-VEGI
	4852	08/31	FRUIT MIX	A470	27	DRY-FRUIT
	4837	08/31	OVEN POTATOES	A210	40	FRZ-VEGI
	4876	08/31	HAM FRZ WATERADDED	A693	30	FRZ-MEAT
	4789	08/31	CARROTS 10	A100	27	DRY-VEGI
	4729	09/30	CHEESE SLICED	B065	40	CLR-CHEESE
	4869	09/30	BEEF 40	A608	30	FRZ-MEAT
	4856	09/30	CHIX BREADED	A516	39	FRZ-MEAT
	4842	09/30	TOMATO SAUCE	A239	27	DRY-VEGI
	4791	09/30	PEAS	A140	27	DRY-VEGI
	4793	09/30	APRICOTS	A360	27	DRY-FRUIT
	4761	09/30	SALMON PINK-POUCH <b>BONUS</b>	A804	55	DRY-MEAT
	4727	10/15	MOZZ LMPS SD 30	B037	40	FRZ-CHEESE
	4862	10/15	TURKEY ROASTS	A537	30	FRZ-MEAT
	4839	10/15	SWEET POTATOES	A220	27	DRY-VEGI
	4849	10/15	PEARS SLICED	A433	27	DRY-FRUIT
	4895	10/15	CHIX CUT UP	A515	30	FRZ-MEAT
	4835	10/15	POTATO ROUNDS	A204	39	FRZ-VEGI
	4861	10/15	TURKEY WHOLE	A529	29	FRZ-MEAT
	4831	11/15	CORN LIQ	A110	27	DRY-VEGI
	4725	11/15	CHEDDAR SHRED - W	B032	38	CLR-CHEESE
	4875	11/15	PORK ROAST	A672	30	FRZ-MEAT
	4795	11/15	PEACHES DICED	A409	27	DRY-FRUIT
	4786	11/15	GREEN BEANS	A061	27	DRY-VEGI
	4790	11/15	CARROTS 10	A100	27	DRY-VEGI
	4865	11/15	TURKEY BREAST DELI	A549	30	FRZ-MEAT
	4792	11/15	PEAS 10	A140	27	DRY-VEGI
	4797	11/15	PINEAPPLE TIDBITS	A443	27	DRY-FRUIT
	4854	11/30	CHIX CANNED	A507	30	DRY-MEAT
	4787	12/15	GREEN BEANS	A061	27	DRY-VEGI
	4889	08/15	CHOC PUDDING <b>BONUS</b>	B881	121	DRY-MISC
	4942	11/30	TOMATOES DICED <b>BONUS</b>	A241	27	DRY-VEGI
	4945	11/30	POTATO ROUNDS <b>BONUS</b>	A204	40	FRZ-VEGI
	4947	10/15	RAISINS 144 <b>BONUS</b>	A501	100	DRY-FRUIT
<b>DELIVERY #2</b>	4730	12/31	CHEESE SLICED	B065	40	CLR-CHEESE
	4846	12/31	SPAGHETTI SAUCE	A243	29	DRY-VEGI
2ND QTR	4857	12/31	BREADED CHIX	A516	39	FRZ-MEAT
	4900	12/31	APPLESAUCE	A350	27	DRY-FRUIT

FEBRUARY  
2005

4728	01/15	MOZZ LMPS 30	B037	40	FRZ-CHEESE
4867	01/15	CHIX FAJITA	A563	39	FRZ-MEAT
4840	01/15	SALSA	A237	27	DRY-VEGI
	01/15	REFRIED BEANS	A085	26	DRY-MEAT
4798	01/15	PINEAPPLE TIDBITS	A443	27	DRY-FRUIT
4832	01/15	CORN LIQ	A110	27	DRY-VEGI
4834	01/15	POTATO WEDGES	A174	39	FRZ-VEGI
4855	01/31	CHIX CANNED	A507	30	DRY-MEAT
	02/15	MOZZ LMPS 30	B037	40	FRZ-CHEESE
4877	02/15	HAM FRZ WATERADD	A693	30	FRZ-MEAT
4836	02/15	POTATO ROUNDS	A204	39	FRZ-VEGI
4860	02/15	DICED CHIX	A517	30	FRZ-MEAT
4843	02/15	TOMATO SAUCE	A239	27	DRY-VEGI
4850	02/15	PEARS SLICED	A433	27	DRY-FRUIT
4898	02/15	APPLE SLICES	A345	37	DRY-FRUIT
4907	02/15	ORANGE JUICE <b>BONUS</b>	A299	70	DRY-FRUIT
4915	12/31	BEEF CRUMBLES	A698	31	FRZ-MEAT
4916	01/15	BEEF PATTY W/SPP	A628	31	FRZ-MEAT
4920	12/31	PEACHES CLING SLC <b>BONUS</b>	A408	31	DRY-FRUIT
4921	01/15	PEACHES CLING DICED <b>BONUS</b>	A409	31	DRY-FRUIT
4923	12/31	ORANGE JUICE SNGL <b>BONUS</b>	A299	58	FRZ-FRUIT
4944	12/31	POTATO WEDGES <b>BONUS</b>	A174	40	FRZ-VEGI

**DELIVERY #3**

3RD QTR

APRIL  
2005

4838	03/15	OVEN POTATOES	A210	40	FRZ-VEGI
4858	03/15	BREADED CHIX	A516	39	FRZ-MEAT
4866	03/15	TURKEY BREAST DELI	A549	30	FRZ-MEAT
4833	03/15	CORN LQD 10	A110	27	DRY-VEGI
4851	03/15	PEARS DICED	A434	27	DRY-FRUIT
4844	03/15	TOMATOES DICED	A241	27	DRY-VEGI
4871	03/15	BEEF 40	A608	30	FRZ-MEAT
4731	03/31	CHEESE SLICED	B065	40	CLR-CHEESE
4863	03/31	TURKEY HAMS	A548	30	FRZ-MEAT
4868	03/31	CHIX FAJITA	A563	39	FRZ-MEAT
4874	03/31	BEEF PATTIES	A626	28	FRZ-MEAT
4901	03/31	APPLESAUCE	A350	27	DRY-FRUIT
4841	03/31	SALSA	A237	27	DRY-VEGI
4799	03/31	PINEAPPLE TIDBITS	A443	27	DRY-FRUIT
4943	03/15	SPAGHETTI SAUCE <b>BONUS</b>	A243	29	DRY-VEGI
4946	03/31	POTATO OVEN <b>BONUS</b>	A210	40	FRZ-VEGI

**DELIVERY #4**

4TH QTR

AUGUST  
2005

DELETED  
DELETED

4853	04/30	FRUIT MIX	A470	27	DRY-FRUIT
4899	04/30	APPLE SLICES	A345	27	DRY-FRUIT
4796	04/30	PEACHES CLING DICED	A409	27	DRY-FRUIT
4848	04/30	PEAR HALVES	A431	27	DRY-FRUIT
4847	04/30	SPAGHETTI SAUCE	A243	28	DRY-VEGI
4870	12/31	BEEF 40	A608	30	FRZ-MEAT
4873	01/15	BEEF PATTIES	A626	28	FRZ-MEAT

# HOUSEKEEPING NOTES



We would like to welcome all new food service directors. If you do not have a copy of our *Commodity Handbook*, please visit our website:

[www.admin.state.nh.us/purchasing/surplus.asp](http://www.admin.state.nh.us/purchasing/surplus.asp)

**Ending Inventory Reports:** *We no longer require Ending Inventory forms.*

**Know your customer number:** It is important for you to include your customer number and invoice number on all payments or correspondence sent to this office. If you do not know your 3-digit customer number, you can find it on any invoice or monthly statement.

**Commodity Assistance Rate:** The notice on the “Notice of Donated Foods from July 1, 2004 to June 30, 2005” has been published in the Federal Register. The minimum value of donated foods for this year will be 17.25 cents per meal. (Federal Register: Volume 69, Number 137)

**Summer Camp Foods:** Summer camps will be contacting some of you soon to ask if you would like any extra USDA foods leftover from the season. There is no charge for these commodities. All you have to do is sign the camp’s Ending Inventory Report form stating that you have received it. Take only as much as you need, but do not split unopened cases.

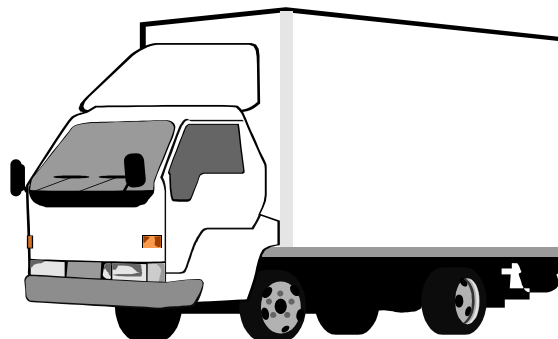
**Federal Regulations:** All regulations pertaining to 7CFR Part 250 and Part 251 are available to you upon written request.

**Retention of Records:** As required by 7 CFR Part 250.16(b) of the Food Distribution Program, “all records required by (the) Section shall be retained for a period of three years from the close of the fiscal year to which they pertain. However, in instances when claims action and/or audit findings have not been resolved, the records shall be retained as long as required of such action or findings.” FD #122-93

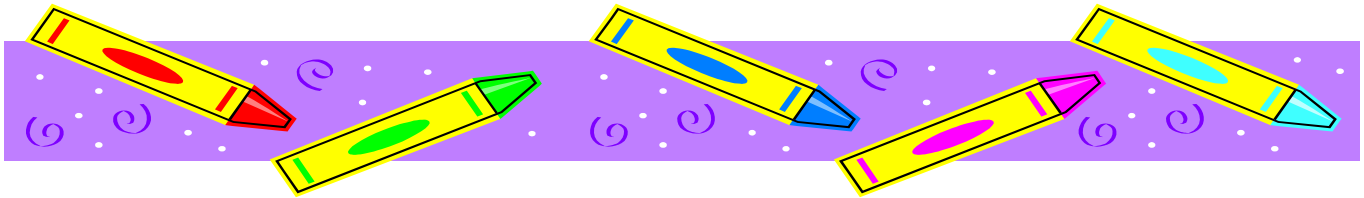
# PROCEDURES FOR RECEIVING USDA COMMODITIES

**\*\*PLEASE POST AT RECEIVING AREA\*\***

- Our Drivers are only required to make “tailgate deliveries.” This means that the drivers only hand the cases to you.
- Someone must be available and ready to handle cases as they come off the truck. Cases can weigh as much as 50 lbs.
- **Before putting any food away - please verify the total of cases to make sure it matches the invoice before signing. *CREDIT WILL NOT BE GIVEN ONCE THE INVOICE IS SIGNED.***
- Be sure to note on all copies of the invoice any damages or discrepancies of either product or quantity.
- You must print your name, sign and date the invoice. The driver will also sign the invoice. These signatures indicate that both parties agree that the invoice is correct.
- If the Food Service Director is not available to receive commodities, a responsible person must be delegated to check in commodities. It is the Director’s responsibility to inform that person of the correct procedures. If the same person is not delegated each time, these, as well as your own written procedures must be available and should be filed with the Superintendent.
- Drivers have schedules to keep. It is not always possible for commodities to be delivered during the Director’s working hours. It is also not possible to work around lunch times. Please work with your Superintendent to arrange for extra help when the deliveries are made.
- NOTE: You should always know pack dates and lot numbers. This information appears on the outside of the cartons. Therefore, if you remove USDA commodities from their cases, use a permanent marker to mark this information on each of the products.



# ***CHILD & ADULT CARE PROGRAM***



**CACFP facilities are eligible for all school food (except for processed); therefore, most everything in the rest of the newsletter also pertains to your program.**

CACFP 2004-2005: If Surplus Distribution has received your completed Agreement Package, you should be receiving a copy of your approved Agreement and an Order Form (if not, you should be receiving it soon). If you have not already returned your completed Agreement, please do so as soon as possible. Remember the program year starts October 1<sup>st</sup>. If you have any questions or need assistance, please call Lisa at 271-2602.

CACFP MEETING: The Department of Education's Bureau of Food and Nutrition (BFNS) is planning the annual CACFP meeting for October this year. You should be receiving details regarding date, time and location from BFNS in the near future.

DECEMBER DELIVERY: Lisa will be calling to advise you of your delivery date and of fresh produce being offered on the December delivery. Please be prepared to order any of the "B" commodities that you need when she calls. These staple items are listed on your order form.

The following items are expected to arrive before the first delivery. The list is subject to change without notice, depending on the availability of commodities.

Green Beans  
Spaghetti Sauce  
Turkey Breast Deli  
Oven Potatoes  
Sliced Cheese  
Tomato Sauce  
Salmon - Pouch  
Sweet Potatoes  
Potato Rounds  
Pork Roast  
Canned Chicken

Beef Patties  
Diced Chicken  
Canned Corn  
Frozen Ham Water Added  
Ground Beef  
Canned Peas  
Mozzarella Cheese  
Sliced Pears  
Whole Turkey  
Diced Peaches  
Chocolate Pudding

Sliced Peaches  
Frozen Whole Eggs  
Fruit Mix  
Canned Carrots  
Breaded Chicken  
Canned Apricots  
Turkey Roast  
Cut-up Chicken  
Shredded Cheddar  
Pineapple Tidbits

## BEST IF USED BY GUIDANCE INVENTORY CONTROL IN SCHOOLS

### **Q: How can I effectively manage my inventory to ensure quality products are being served?**

A: The most basic rule of inventory management is first-in-first-out (FIFO). You can achieve an acceptable level of accuracy by **marking the cases, or individual cans/packages, with the date you receive them and practicing FIFO**. Another important rule for inventory management is adjusting orders carefully to reflect your level of usage. Try to order just what you need to serve your customers and order for delivery just when you need it. You will have less inventory to manage, and you will significantly reduce the risk of product going out of condition. Excessive inventory increases the risk of product going out of condition.

**Storage conditions** have a significant impact on the quality of food products. The same product will last for different periods of time depending on the temperature of the storeroom, the humidity level, and air circulation. In general, cool temperatures and low humidity provide the best storage conditions. Store food off the floor and away from contact with walls and ceilings.

### **Q: How can I tell when a product has gone out of condition? Is there a single date I can refer to?**

A: Experts disagree on how long a product can be kept in storage before it goes out of condition. There is no single date before which most products must be used, and after which they must not be used. Unfortunately, it's not that simple. The exception is infant formula. Infant formula and some baby foods are unique in that they absolutely must not be used after the "use-by" date that appears on the case and unit.

Some commercial products may display recommended quality dates. A "**best-if-used-by**" date means that the manufacturer recommends using the product by this date for the best flavor or quality. At some point after that date, the product will change *very gradually* in taste, color, texture, or nutrient content. But, the product may be wholesome and safe long after that date. You may also see a "**sell-by**" date on a food product. This means the manufacturer recommends that a store sell the product by that date. It is assumed that the product may then be stored for some period of time before it is used. Therefore, a "sell-by" date would be reached earlier in the life of a product than a "best-if-used-by" date. **These various dating systems do not represent expiration dates, and they do not indicate when product safety becomes an issue.**

### **Q: How can I tell if a product is safe to eat?**

A: Absent any defects in packaging or obvious signs of spoilage and assuming proper storage, you can be reasonably confident that products are wholesome and safe.

If you have reason to question the wholesomeness or safety of a food product, open a case or individual package and carefully examine the cans or packages for rust, bulging, broken seals, insect infestation or other visible defects. **If any of these conditions are present, the food is generally considered NOT fit for human consumption.**

If there are no visible signs of spoilage, but you have reason to question the quality of the product, a sensory evaluation would be appropriate. The food should be opened, defrosted (if necessary), and cooked (if necessary). Observe the overall condition of the food including color, texture, and smell. If the food displays acceptable color, texture, and smell, you must use your best judgment regarding the quality of the food and whether or not to serve it. **DO NOT** taste any food that you have reasonable basis to suspect is unwholesome or unsafe.

If, based on this inspection, you have any doubt regarding wholesomeness or safety of the product, (1) have local health authorities inspect it as soon as possible, and (2) make sure that it cannot be accidentally used or distributed in the meantime. If the health inspector suspects or discovers problems, immediately contact your State agency or, if you are a State agency, your FNS Regional Office for further instructions.

# COOK'S CORNER

## COWBOY PIZZA

Serving Size: 1 slice (Yield: 100)

### INGREDIENTS

5 pizza crusts, frozen, pre-baked, thawed, 26x18"  
10 lb ground beef, raw  
3 ¾ lb green bell peppers chopped  
7 ½ lb frozen shredded hash brown potatoes, thawed  
2 ¼ qt barbecue sauce  
5 lb cheddar cheese, shredded, reduced-fat

### INSTRUCTIONS

Heat oven to 425 F. Place one pizza crust on each of five full size sheet pans

Cook beef and bell peppers, stirring until beef is no longer pink; drain. Add potatoes and barbecue sauce; stir to combine.

Spread 2 qts. barbecue mixture on each pizza crust. Top each pizza with 1 lb of cheese.

Bake 10 to 15 minutes or until heated through and cheese is melted. Cut each pan into 20 (4 ½ x 5 1/4") pieces.

Note: Dehydrated shredded hash brown potatoes may be substituted. Rehydrate potatoes in hot water (140-160 F) 30 minutes prior to using.

### NUTRIENTS

calories: 412  
protein: 18g  
carbohydrates: 47g  
fiber: 2.3g  
fat: 17.3g  
saturated fat: 7.3g  
cholesterol: 34mg  
sodium: 521mg  
vitamin A: 76 RE  
vitamin C: 17.8mg  
calcium: 228.2mg  
iron: 3.2mg







State of New Hampshire Department of Administrative Services  
Surplus Distribution Section

**Federal Surplus Property**

**144 Clinton Street**

**Concord, NH 03301**

Warehouse 271-3239

E-mail: [jsupry@nhsa.state.nh.us](mailto:jsupry@nhsa.state.nh.us)

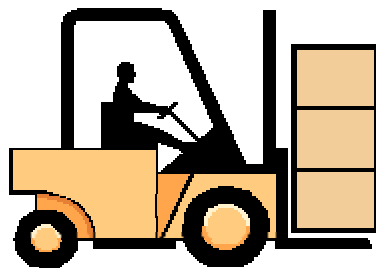
**Viewing Hours: Mon/Wed/Fri 8:00 - 3:30**

**5 DRAWER LATERAL FILES \$50.00 EACH**

**2 DRAWER LATERAL FILES \$25.00 EACH**

**VCR's WITH REMOTES \$10.00 EACH**

**LARGE ICE CHESTS \$30.00 EACH**



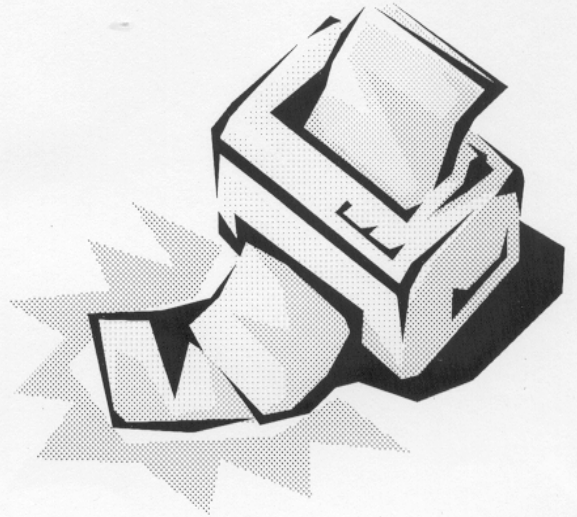
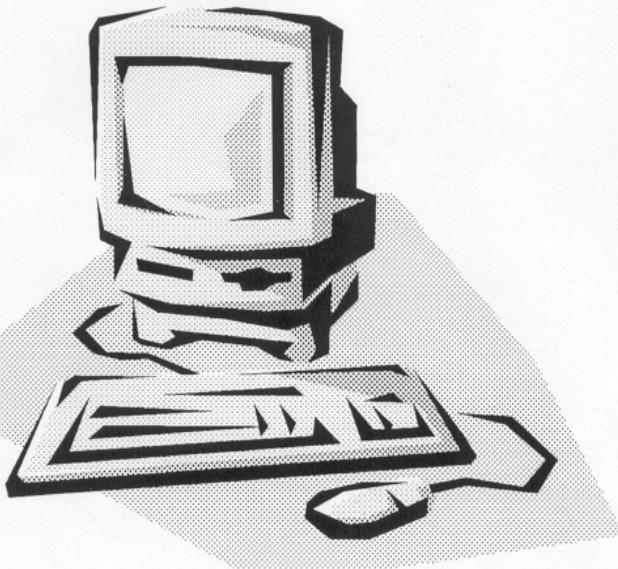
**And many other items...**

## NEW HAMPSHIRE STATE SURPLUS

NEW HAMPSHIRE STATE SURPLUS  
PROGRAM IS OPEN TO THE GENERAL  
PUBLIC, AS WELL AS STATE AGENCIES,  
CITIES, TOWNS AND SCHOOLS.  
OUR HOURS OF OPERATION ARE MONDAY,  
WEDNESDAY, AND FRIDAY 8:00AM-3:30PM.

ARRIVING DAILY ARE COMPUTERS,  
OFFICE CHAIRS, DESKS AND TABLES.

COME VISIT US SOON!



STATE OF NH  
ADMINISTRATIVE SERVICES  
NH STATE SURPLUS  
144 CLINTON STREET  
CONCORD NH 03301

Phone: 603-271-3241  
Fax: 603-271-4026